



Budget 2025-26

Budget Strategy

- Growth budget aligned with strategic direction
- Scalable approach given current uncertainty
- Conservative approach
- Investing in longer term success, including:
 - Additional internal capacities
 - Program innovations
 - Revenue diversification
 - Capital renewal



Risk Assessment & Mitigation Strategies

- **Political and economic uncertainty**

- Macro situation poses considerable uncertainty from current funders
 - Homeward Trust, GoA, CSC, Recovery Alberta
- Elections
- Tariffs

Mitigation: Strong GR, Revenue Diversification, Brand, Telling Our Story

- **Capital Renewal**

- Transition Place Renewal (loss of major tenant)
- enCompass growth
- Residential environments regular maintenance and capital upgrades

Mitigation: Business Case for TP renewal, long-term capital plan, Civida MOU, capital grants



Risk Assessment & Mitigation Strategies (cont.)

- **Story & Impact**

- Crowded field and brand is new (opportunity and challenge)
- Social media presence in its infancy

Mitigation: Invest in communications, marketing, GR, Brand

- **Healthy Workforce**

- Burnout (higher acuity, external pressures)
- Recruitment and retention

Mitigation: Strong benefits package, focus on wellness, COLA, policy renewal (flexible)

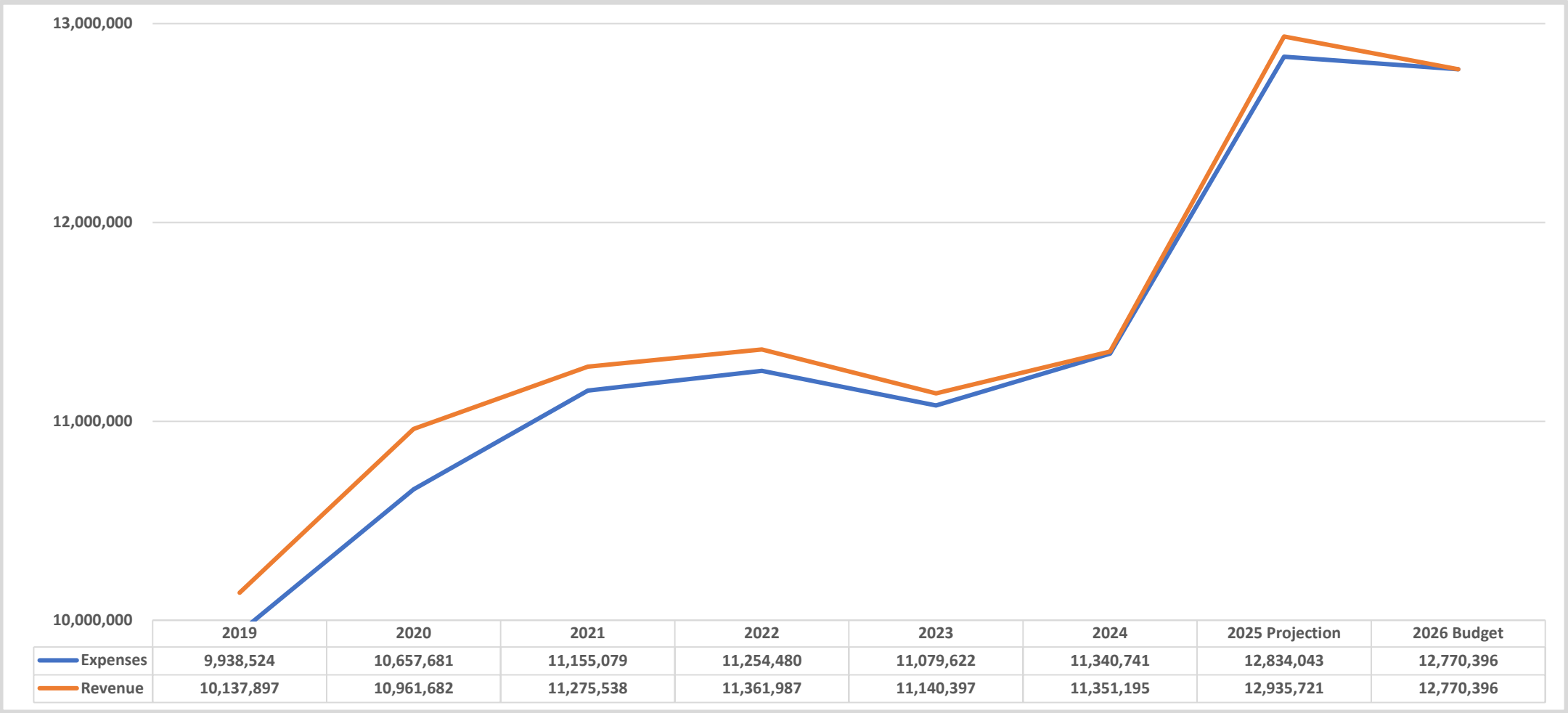


Budget Assumptions

- Only those contracts where we have confirmed renewal included in budget
- Inflationary increases included only where specified in contract
- Continued focus on efficiency, capacity, and growth
 - Additional IT role and external support (MSP)
 - Increased usage of technology and automation (employee onboarding)
- Cost of Living Adjustment 2%; merit increase allowance 1%
- Building Condition Assessment costs included in budget
- Treating Transition Place as it's own business unit, and charging internal rent; will allow for the growth of the reserve fund in future years when fully occupied
- Charge Management fee to ECSA Charitable Properties Ltd.

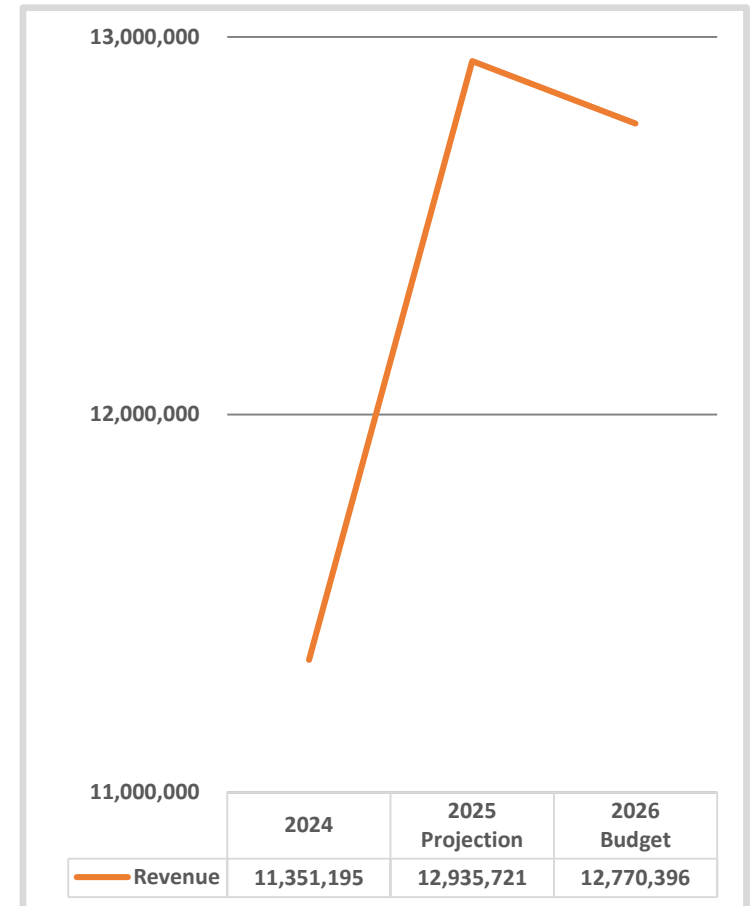


Historical Perspective



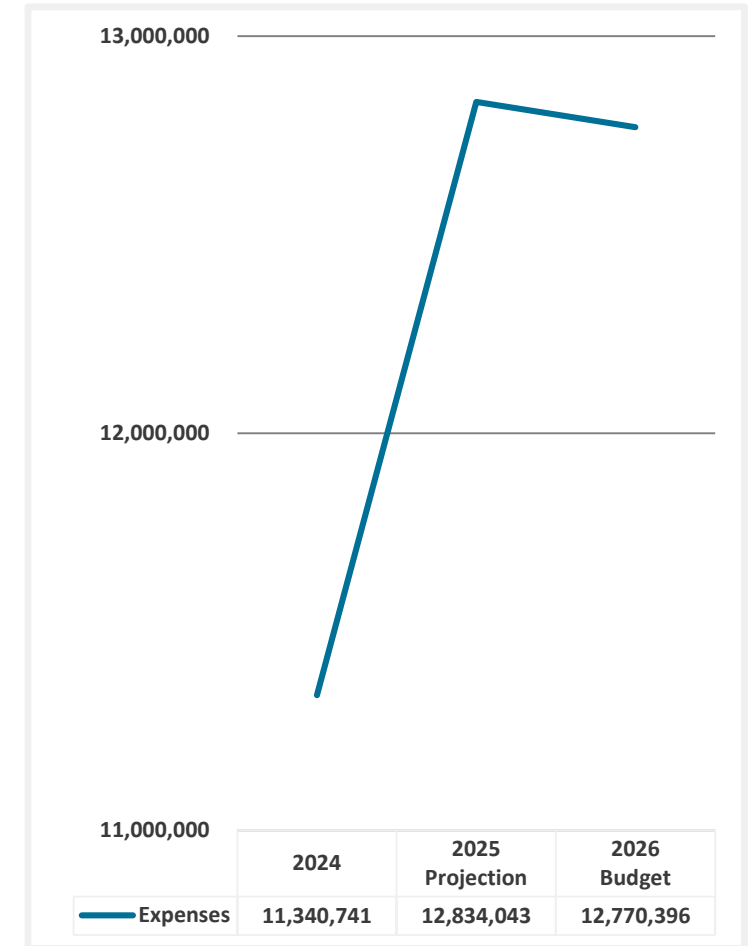
Revenue Projections

- Unprecedented increase in revenue 2024 to 2025 (14%)
 - Reintegration Services programs (3 new contracts)
 - Homeward Trust increased funding
 - Capacity building projects (brand, leadership development); ECSA Charitable properties donation for other capacities
- While we see a decrease between 2025 projection and 2026 budget, still represents a 12% increase in overall revenue when compared to 2024



Expense Projections

- Increases in 2025 when compared to 2024
 - 18 new roles
 - Increased client supports (expense reimbursement contracts)
 - Increased staff training and retention
 - Rebrand completed mostly in 2024
- While we do see a decrease overall in the 2026 budget, the focus is still on growth
 - 6 new roles included
 - Increased budget for IT supports
 - Continuation of rebrand



Contingency Funds

Description	Amount	Comments/Notes
105 th Street Capital Reserve	\$236,844	Balance as at March 31, 2024 through Board restricted reserve
Future Funding Reserve	\$247,208	Balance as at March 31, 2024 through Board restricted reserve
ERI funds available for redirecting	\$100,000	Significant reserves in place in Charitable Properties; could fund the water line upgrade, rather than utilizing ERI funds, allowing ERI to be reallocated



Thank you
Questions & Comments?

